

ARE YOU GRANT READY?

What is a Grant?

A grant is a sum of money given for a purpose.

What is a Grant Ready Organization?

A Grant Ready Organization (**GRO**) is prepared to apply for grant opportunities. GROs have all of their records, registrations and audits in place, accessible, and up-to-date. GROs have engaged and gained support from leadership, policy-makers and stakeholders. GROs align their mission, vision, and capacity with their understanding of community needs as the foundation of their grant seeking strategy.

Types of Grant Sources

FEDERAL GOVERNMENT

The federal government administers several types of grants designed to accomplish different purposes such as research grants, demonstration grants, project grants, block grants, and formula grants. These grants are administered by each government agency.

STATE & LOCAL GOVERNMENT

Each state and local government administers several types of grants designed to accomplish different purposes such as demonstration grants, project grants, block grants, and formula grants. These grants are administered by each government agency within each state. These grants are often funds that originated from the federal government.

PUBLIC & PRIVATE FOUNDATIONS

A foundation is a non-governmental entity that is established as a nonprofit corporation or a charitable trust, with a principal purpose of making grants to unrelated organizations, institutions, or individuals for scientific, educational, cultural, religious, or other charitable purposes.

Source:
GrantSpace, FoundationCenter.org

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ARE YOU GRANT READY?

Elements of Grant Readiness

BASIC KEY ELEMENTS OF GRANT READINESS



- ☐ Organization Mission Statement
- ☐ Strategic Plan
- ☐ Community Needs Assessment
- ☐ Analysis of Service Provider
- ☐ Existing Diversified Operating Budget
- ☐ Policies and Procedures
- ☐ Grant Management Capacity
- ☐ Partner Discovery and Engagement
- ☐ Project Strategic Plan (Program Goals/Plans For Prioritized Funding Needs)



CHECKLIST

GRANT ELIGIBLE ORGANIZATIONS



GOVERNMENT ORGANIZATIONS

State governments
County governments
City or township governments
Special district governments
Native American tribal governments (federally recognized)
Native American tribal governments (not federally recognized)



EDUCATION ORGANIZATIONS

Independent school districts
Public and state controlled institutions of higher education
Private institutions of higher education



NONPROFIT ORGANIZATIONS

Nonprofits having a 501(c)(3) status with the Internal Revenue Service (IRS), other than institutions of higher education
Nonprofits that do not have a 501(c)(3) status with the IRS, other than institutions of higher education



FOR-PROFIT ORGANIZATIONS

Organizations other than small businesses



SMALL BUSINESSES

Companies meeting the size standards established by the U.S. Small Business Administration (SBA)



PUBLIC HOUSING ORGANIZATIONS

Public housing authorities
Indian housing authorities

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ARE YOU GRANT READY?

State or Local Grant Readiness



KEY
ELEMENTS



CHECKLIST

START

Government Agency Research

SUCH AS:

STATE SPECIFIC CHARITABLE ORGANIZATION
REGISTRATION PROCESSES AND AGENCY
ONLINE APPLICATION SYSTEMS



Complete & Update Required Registrations

Clear Understanding of:

Eligibility Criteria Funding Priorities Geographic Focus Current/Recent Grantees

Grant Team May Include:
Grant Professional/Consultant, Finance,
Program Staff, Partners, Executive, Evaluator

Agency Relationship Development



Identify & Assemble Grant Team

Make an Outreach Plan:
Create Talking Points, Contact Funder, Discuss Project
Fit and Competitiveness, Social Media Strategy



DON'T FORGET SOCIAL
MEDIA CONNECTIONS!



Appropriate Decision Makers About Application

Appropriate Partners

Appropriate Community Members and Groups



Notify & Engage Stakeholders & Policy Makers

Project Outline & Key Elements



Apply!



Wait Patiently & Maintain Grant Readiness



Grant Awards Announced



- ✓ Need statement
- ✓ Program description
 - SMART Goals & Objectives
 - Key Activities
 - Timelines
 - Evaluation
- ✓ Sustainability
- ✓ Budget
- ✓ Letters of Support
- ✓ Letters of Commitment/
Memorandums of
Understanding/
Memorandums of
Agreement
- ✓ Certifications

PLAY
AGAIN



Continue Seeking Grants

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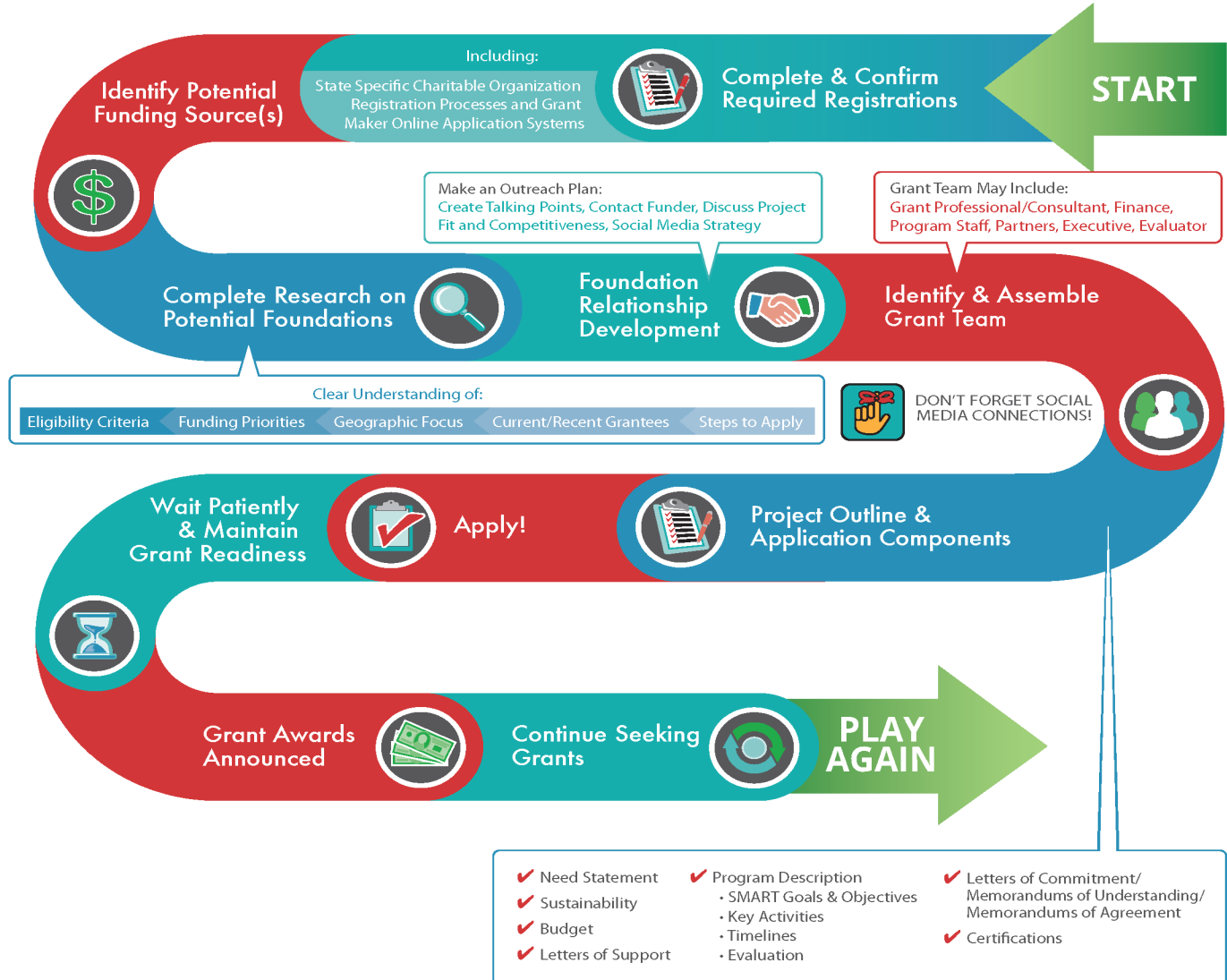
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BLUEPRINTS TO BUILD GRANT PROFESSIONAL COMPETENCIES



ARE YOU GRANT READY?

Foundation Readiness



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BLUEPRINTS TO BUILD GRANT PROFESSIONAL COMPETENCIES



ARE YOU GRANT READY?

Federal Grant Readiness



START

Federal Grant Management Capacity & Procedures

DUNS Registration

SAM .gov

Grants.gov

Complete & Update Required Registrations

Confirm Understanding and Implementation of Policies and Procedures for:

Uniform Grant Guidance DATA Act Capacity for Grant Management Technology

Federal Grant Opportunity Research

Project Feasibility

Clear Understanding of:

Funding Priorities Geographic Focus Current/Recent Grantees Types and Number of Awards

Identify & Assemble Grant Team

Confirm Program Fit with Funding Opportunity

Identify Eligible Applicant Organization - Internal Application or Fiscal Agent

Assess Competitiveness Prior to Beginning Application

Grant Team May Include:
Grant Professional/Consultant, Finance,
Program Staff, Partners, Executive, Evaluator

Agency Relationship Development

Notify & Engage Stakeholders & Policy Makers

Appropriate Decision Makers About Application

Appropriate Partners

Appropriate Community Members and Groups

Make an Outreach Plan:
Create Talking Points, Contact Funder, Discuss Project Fit and Competitiveness, Social Media Strategy

DON'T FORGET SOCIAL MEDIA CONNECTIONS!

Wait Patiently & Maintain Grant Readiness

Apply!

Project Outline & Key Elements

Grant Awards Announced

Continue Seeking Grants

PLAY AGAIN

- ✓ Need Statement
- ✓ Sustainability
- ✓ Budget
- ✓ Letters of Support
- ✓ Program Description
 - SMART Goals & Objectives
 - Key Activities
 - Timelines
 - Evaluation
- ✓ Letters of Commitment/Memorandums of Understanding/Memorandums of Agreement
- ✓ Certifications

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